## CVB Financial Corp. Reports Record Earnings for the Fourth Quarter and the Year Ended 2022

January 25, 2023

## Fourth Quarter 2022 Highlights

- Net Earnings of $\$ 66.2$ million, or $\$ 0.47$ per share
- Return on Average Tangible Common Equity of 23.65\%
- Return on average assets of $1.60 \%$
- Net Interest Margin expands by $0.23 \%$ to $3.69 \%$
- Efficiency Ratio of $\mathbf{3 6 . 3 1 \%}$


## Full Year 2022 Highlights

- Net Earnings grew by $\mathbf{1 1 \%}$ to $\mathbf{\$ 2 3 5 . 4}$ million
- Pretax/Pre-provision income grew by $25 \%$

ONTARIO, Calif., Jan. 25, 2023 (GLOBE NEWSWIRE) -- CVB Financial Corp. (NASDAQ:CVBF) and its subsidiary, Citizens Business Bank (the "Company"), announced earnings for the quarter and the year ended December 31, 2022.

CVB Financial Corp. reported net income of $\$ 66.2$ million for the quarter ended December 31, 2022, compared with $\$ 64.6$ million for the third quarter of 2022 and $\$ 47.7$ million for the fourth quarter of 2021. Diluted earnings per share were $\$ 0.47$ for the fourth quarter, compared to $\$ 0.46$ for the prior quarter and $\$ 0.35$ for the same period last year. Pretax pre-provision income grew from $\$ 91.9$ million for the third quarter of 2022 to $\$ 95.4$ million in the fourth quarter, while growing by approximately $43 \%$ from the fourth quarter of 2021. The fourth quarter of 2022 included $\$ 2.5$ million in provision for credit losses, compared to $\$ 2.0$ million in provision for the third quarter and no provision or recapture in the fourth quarter of 2021 . Net income of $\$ 66.2$ million for the fourth quarter of 2022 produced an annualized return on average equity ("ROAE") of $13.68 \%$, an annualized return on average tangible common equity ("ROATCE") of $23.65 \%$, and an annualized return on average assets ("ROAA") of $1.60 \%$. Our net interest margin, tax equivalent ("NIM"), increased to $3.69 \%$ for the fourth quarter of 2022, while our efficiency ratio was $36.31 \%$.

For the year ended December 31, 2022, the Company reported record net income of $\$ 235.4$ million, compared with $\$ 212.5$ million for the year ended December 31, 2021. Diluted earnings per share were $\$ 1.67$ for the year ended December 31, 2022, compared to $\$ 1.56$ for the same period last year. Pretax pre-provision income grew from $\$ 272.1$ million for 2021 to $\$ 338.9$ million for the year ended December 31, 2022.

David Brager, President and Chief Executive Officer of Citizens Business Bank, commented, "We are pleased with our record results in 2022 and remain committed to the mission and vision of Citizens Business Bank. The fourth quarter and full year of 2022 represented record quarterly and annual earnings for the Bank, and we ended the fourth quarter with a return on average assets of $1.60 \%$ and a return on tangible common equity of $23.65 \%$. Our focus on banking the best privately held small to medium sized businesses and their owners has stood the test of time. We have reported 183 consecutive quarters of profits and just paid our 133rd consecutive quarterly cash dividend, which was increased twice during 2022. I would like to thank our associates for their hard work and dedication, our customers for their business and ongoing loyalty, and our shareholders for their continued support and trust."

INCOME STATEMENT HIGHLIGHTS

|  | Three Months Ended |  |  |  |  |  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | 2022 |  | 2021 |  | 2020 |  |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 137,395 | \$ | 133,338 | \$ | 102,395 | \$ | 505,513 | \$ | 414,550 | \$ | 416,053 |
| (Provision for) recapture of credit losses |  | $(2,500)$ |  | $(2,000)$ |  | - |  | $(10,600)$ |  | 25,500 |  | $(23,500)$ |
| Noninterest income |  | 12,465 |  | 11,590 |  | 12,385 |  | 49,989 |  | 47,385 |  | 49,870 |
| Noninterest expense |  | $(54,419)$ |  | $(53,027)$ |  | $(47,980)$ |  | $(216,555)$ |  | $(189,787)$ |  | $(192,903)$ |
| Income taxes |  | $(26,773)$ |  | $(25,262)$ |  | $(19,104)$ |  | $(92,922)$ |  | $(85,127)$ |  | $(72,361)$ |
| Net earnings | \$ | 66,168 | \$ | 64,639 | \$ | 47,696 | \$ | 235,425 | \$ | 212,521 | \$ | 177,159 |
| Earnings per common share: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.47 | \$ | 0.46 | \$ | 0.35 | \$ | 1.67 | \$ | 1.57 | \$ | 1.30 |
| Diluted | \$ | 0.47 | \$ | 0.46 | \$ | 0.35 | \$ | 1.67 | \$ | 1.56 | \$ | 1.30 |
| NIM |  | 3.69\% |  | 3.46\% |  | 2.79\% |  | 3.30\% |  | 2.97\% |  | 3.59\% |
| ROAA |  | 1.60\% |  | 1.52\% |  | 1.18\% |  | 1.39\% |  | 1.38\% |  | 1.37\% |
| ROAE |  | 13.68\% |  | 12.72\% |  | 9.05\% |  | 11.39\% |  | 10.30\% |  | 8.90\% |
| ROATCE |  | 23.65\% |  | 21.34\% |  | 13.89\% |  | 18.85\% |  | 15.93\% |  | 14.25\% |


| Efficiency ratio | $36.31 \%$ | $36.59 \%$ | $41.80 \%$ | $38.98 \%$ | $41.09 \%$ | $41.40 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest expense to average assets, <br> annualized | $1.32 \%$ | $1.25 \%$ | $1.19 \%$ | $1.28 \%$ | $1.24 \%$ | $1.49 \%$ |

## Net Interest Income

Net interest income was $\$ 137.4$ million for the fourth quarter of 2022. This represented a $\$ 4.1$ million, or $3.04 \%$, increase from the third quarter of 2022 , and a $\$ 35.0$ million, or $34.18 \%$, increase from the fourth quarter of 2021 . The quarter-over-quarter growth in net interest income was primarily due to the expansion of the net interest margin from $3.46 \%$ in the third quarter of 2022 to $3.69 \%$ for the fourth quarter of 2022. The year-over-year increase in net interest income was primarily due to a 90 basis point expansion of the net interest margin. Total interest income was $\$ 142.1$ million for the fourth quarter of 2022 , which was $\$ 6.9$ million, or $5.13 \%$, higher than the third quarter of 2022 . The increase in interest income from the third quarter of 2022 to the fourth quarter was primarily the result of a 31 basis point expansion in earning asset yield. Interest expense increased $\$ 2.9$ million, from the prior quarter, due partially to a $\$ 1.0$ million increase in interest expense on deposits, as a result of a 9 basis point increase in the cost of interest-bearing deposits. Interest expense also increased from the prior quarter by $\$ 1.8$ million due to average overnight borrowings of approximately $\$ 160$ million during the fourth quarter of 2022. In comparison to the fourth quarter of 2021, interest income grew by $\$ 38.6$ million, or $37.27 \%$, through a combination of $\$ 121.1$ million of growth in average earnings assets and expansion on the yield for earning assets of 100 basis points. Year-over-year earning asset growth resulted from both the acquisition of Suncrest Bank ("Suncrest") on January 7, 2022, in addition to core loan growth and a nearly $\$ 1.0$ billion increase in the average investment portfolio over the prior year quarter. Our average balance of funds on deposit at the Federal Reserve declined by $\$ 1.9$ billion. The year-over-year increase in interest expense resulted from growth of $\$ 262$ million in average interest-bearing deposits, $\$ 160$ million on average of overnight borrowings in the fourth quarter of 2022, and a 10 basis point increase in cost of funds.

Net interest income before provision for (recapture of) credit losses was $\$ 505.5$ million for the year ended December 31, 2022, compared to $\$ 414.6$ million for 2021. Interest income grew by $\$ 94.0$ million, or $22.36 \%$ in 2022 . The increase in interest income was the result of a 34 basis point expansion in earning asset yield and a $\$ 1.3$ billion increase in average earning assets. Cost of funds for 2022 increased by 1 basis point over 2021, while the growth in the earning asset yield to $3.36 \%$ drove a 33 basis point increase in the net interest margin. The $\$ 1.3$ billion increase in average earning assets for 2022 benefited from the acquisition of $\$ 775$ million of loans from Suncrest at the beginning of the year, as well as core loan growth, which excluding the $\$ 177.5$ million decline in PPP loans, was $\$ 634.3$ million from the end of 2021 to the end of 2022 . Our investment portfolio grew on average by $\$ 1.9$ billion over the prior year, funded in part by a $\$ 1.1$ billion decline in average balances at the Federal Reserve. Interest expense increased $\$ 3.1$ million from the prior year, due to a $\$ 600$ million increase in the average balance of interest-bearing deposits, which increased in cost by 1 basis point, and overnight borrowings that averaged $\$ 40.7$ million for the entire year.

## Net Interest Margin

Our tax equivalent net interest margin was $3.69 \%$ for the fourth quarter of 2022, compared to $3.46 \%$ for the third quarter of 2022 and $2.79 \%$ for the fourth quarter of 2021. The 23 basis point increase in our net interest margin compared to the third quarter of 2022, was primarily due to a 31 basis point increase in our earning asset yield. The increase in the earning asset yield was due to a 22 basis point increase in loan yields, a 24 basis point increase in security yields, and a quarter-over-quarter change in the composition of average earning assets, with loans growing from $56.55 \%$ to $59.67 \%$ of earnings assets, while funds held at the Federal Reserve declined from $4.1 \%$ to $0.9 \%$. The 90 basis point increase in net interest margin, compared to the fourth quarter of 2021 was primarily the result of a 100 basis point increase in earning asset yield. Loan yields grew from $4.29 \%$ for the fourth quarter of 2021 to $4.78 \%$ for the fourth quarter of 2022 . Likewise, the yield on investment securities increased by 84 basis points from the prior year quarter. Loan balances grew to $59.67 \%$ of earning assets on average for the fourth quarter of 2022, compared to $53.14 \%$ for the fourth quarter of 2021. Excess liquidity held at the Federal Reserve was invested into higher yielding investments, which increased to $39.31 \%$ of earning assets on average for the fourth quarter of 2022 from $32.87 \%$ for the fourth quarter of 2021, while average funds at the Fed declined from $13.69 \%$ or earning assets in the fourth quarter of 2021 to only $0.84 \%$ in the fourth quarter of 2022. Total cost of funds of $0.13 \%$ for the fourth quarter of 2022 increased from $0.05 \%$ for the third quarter of 2022 and increased from $0.03 \%$ for the year ago quarter. The 8 basis point increase in the cost of funds from the third quarter of 2022 was the net result of approximately $\$ 160$ million in average overnight borrowings during the fourth quarter and an increase in the cost of interest-bearing deposits from $0.13 \%$ to $0.22 \%$. Compared to the fourth quarter of 2021, the 10 basis point increase in cost of funds was the result of a 14 basis point increase in the cost of interest-bearing deposits and an average cost of overnight borrowings of $4.49 \%$ for the fourth quarter of 2022. On average, noninterest-bearing deposits were $63.58 \%$ of total deposits during the most recent quarter, compared to $63.38 \%$ for the fourth quarter of 2022 and $63.80 \%$ for the fourth quarter of 2021.

## Earning Assets and Deposits

On average, earning assets declined by $\$ 521.0$ million and grew by $\$ 121.1$ million, compared to the third quarter of 2022 and the fourth quarter of 2021, respectively. The $\$ 521.0$ million quarter-over-quarter decline in earning assets resulted from a $\$ 500.4$ million decrease in interest-earning funds held at the Federal Reserve and average investment securities declining by $\$ 191.4$ million, which was partially offset by average loans increasing by $\$ 169.4$ million. Compared to the fourth quarter of 2021, average investments increased by $\$ 996.8$ million, while the average amount of funds held at the Federal Reserve declined by $\$ 1.89$ billion. Average loans increased by $\$ 1.03$ billion from the fourth quarter of 2021, which included approximately $\$ 775$ million in loans acquired from Suncrest on January 7, 2022 and a $\$ 231.9$ million decrease in average PPP loans. Average loans grew by approximately $\$ 490$ million, or $6.5 \%$ from the fourth quarter of 2021 , when Suncrest and PPP loans are excluded. Noninterest-bearing deposits declined on average by $\$ 307.1$ million, or $3.41 \%$, from the third quarter of 2022, while interest-bearing deposits and customer repurchase agreements declined on average by $\$ 216.9$ million. Compared to the fourth quarter of 2021, total deposits and customer repurchase agreements grew on average by $\$ 496.9$ million, or $3.62 \%$, including $\$ 376.8$ million in growth in noninterest bearing deposits.

## SELECTED FINANCIAL HIGHLIGHTS

Yield on average investment securities (TE)
Yield on average loans
\%
Core Loan Yield [1] $\quad 4.67 \%$
Yield on average earning assets (TE)
Cost of funds
3.82\%
0.13\%

Three Months Ended

Net interest margin (TE) 3.69\%
September 30, 2022
(Dollars in thousands)

| Three Months Ended |  |  |
| :---: | :---: | :---: |
| December 31, 2022 | September 30, 2022 | December 31, 2021 |
|  | (Dollars in thousands) |  |
| 2.36\% | 2.12\% | 1.52\% |
| 4.78\% | 4.56\% | 4.29\% |
| 4.67\% | 4.42\% | 4.08\% |
| 3.82\% | 3.51\% | 2.82\% |
| 0.13\% | 0.05\% | 0.03\% |
| 3.69\% | 3.46\% | 2.79\% |

Total investment securities

| Avg | \% of Total | Avg | \% of Total | Avg | \% of Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 5,842,283 | 39.31\% | \$ 6,033,696 | 39.22\% | \$ 4,845,498 | 32.87\% |
| 133,931 | 0.90\% | 633,152 | 4.12\% | 2,045,124 | 13.87\% |
| 8,868,673 | 59.67\% | 8,699,303 | 56.55\% | 7,833,741 | 53.14\% |
| 14,863,178 |  | 15,384,163 |  | 14,742,051 |  |

[1] Represents yield on average loans excluding the impact of discount accretion and PPP loans.

| SELECTED FINANCIAL HIGHLIGHTS | Year Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  |  | 2021 |  |  | 2020 |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| Yield on average investment securities (TE) |  | 2.03\% |  |  | 1.56\% |  |  | 2.10\% |  |
| Yield on average loans |  | 4.49\% |  |  | 4.42\% |  |  | 4.68\% |  |
| Core Loan Yield [1] |  | 4.36\% |  |  | 4.19\% |  |  | 4.46\% |  |
| Yield on average earning assets (TE) |  | 3.36\% |  |  | 3.02\% |  |  | 3.71\% |  |
| Cost of funds |  | 0.06\% |  |  | 0.05\% |  |  | 0.13\% |  |
| Net interest margin (TE) |  | 3.30\% |  |  | 2.97\% |  |  | 3.59\% |  |
| Average Earning Asset Mix |  | Avg | \% of Total |  | Avg | \% of Total |  | Avg | \% of Total |
| Total investment securities | \$ | 5,939,554 | 38.47\% | \$ | 4,058,459 | 28.79\% | \$ | 2,504,020 | 21.43\% |
| Interest-earning deposits with other institutions |  | 804,744 | 5.21\% |  | 1,953,209 | 13.86\% |  | 1,098,814 | $9.40 \%$ |
| Loans |  | 8,676,820 | 56.20\% |  | 8,065,877 | 57.22\% |  | 8,066,483 | 69.02\% |
| Total interest-earning assets |  | 15,439,427 |  |  | 14,095,233 |  |  | 11,687,005 |  |

[1] Represents yield on average loans excluding the impact of discount accretion and PPP loans.

## Provision for Credit Losses

The fourth quarter of 2022 included $\$ 2.5$ million in provision for credit losses, compared to $\$ 2.0$ million in provision for credit losses in the third quarter of 2022 and no provision for credit losses in the fourth quarter of 2021 . The $\$ 2.5$ million provision for credit losses in the most recent quarter was the result of approximately $\$ 190$ million in core loan growth, excluding the seasonal dairy and livestock borrowings, during the quarter. Projected loss rates continue to be impacted by a deteriorating economic forecast that assumes a modest recession in early 2023 and modest GDP growth through 2024, as well as lower commercial real estate values and an increase in unemployment. Our forecast reflects GDP growth of $0.3 \%$ in 2023 and $1.3 \%$ in 2024. Unemployment is forecasted to be $4.8 \%$ in 2023 and $5.1 \%$ in 2024.

For the year ended December 31, 2022, we recorded $\$ 10.6$ million in provision for credit losses, due to both core loan growth of approximately $\$ 600$ million and a deteriorating economic forecast of key macroeconomic variables. During 2022, we experienced credit charge-offs of $\$ 197,000$ and total recoveries of $\$ 1.1$ million, resulting in net recoveries of $\$ 893,000$. A $\$ 25.5$ million recapture of provision for credit losses was recorded for the year ended December 31, 2021, resulting from improvements in our economic forecast that resulted from the unprecedented impact and uncertainty of the pandemic in 2020.

## Noninterest Income

Noninterest income was $\$ 12.5$ million for the fourth quarter of 2022, compared with $\$ 11.6$ million for the third quarter of 2022 and $\$ 12.4$ million for the fourth quarter of 2021. Service charges on deposits increased $\$ 524,000$ quarter-over-quarter and including the impact of additional customers resulting from the Suncrest acquisition, grew by $\$ 1.3$ million, or $28.36 \%$ in comparison to the fourth quarter of 2021. Fourth quarter income from Bank Owned Life Insurance ("BOLI") declined by $\$ 569,000$ from the third quarter of 2022 and was relatively flat compared to the fourth quarter of 2021. The fourth quarter of 2022 included $\$ 1.0$ million in death benefits that exceeded the asset value of certain BOLI policies, compared to $\$ 2.0$ million in the third quarter. The fourth quarter of 2022 included higher income from community development investments which increased by approximately \$769,000, quarter-over-quarter.

For the year ended December 31, 2022, noninterest income was $\$ 50.0$ million, compared to $\$ 47.4$ million for 2021. Service charges on deposit accounts increased by $\$ 4.2$ million, or $24.66 \%$ from the year ended December 31, 2021. Income from BOLI declined by $\$ 3.1$ million from the prior year, as we incurred a $\$ 2.7$ million decline in the market value of separate account life insurance policies that are used to fund our deferred compensation liabilities. An additional $\$ 1.2$ million increase in noninterest income was the net result of a $\$ 2.4$ million net gain on the sale of one of our properties during 2022, offset by a $\$ 1.2$ million net gain on the sale of Other Real Estate Owned ("OREO") properties in 2021.

## Noninterest Expense

Noninterest expense for the fourth quarter of 2022 was $\$ 54.4$ million, compared to $\$ 53.0$ million for the third quarter of 2022 and $\$ 48.0$ million for the fourth quarter of 2021. The $\$ 1.4$ million quarter-over-quarter increase included a $\$ 921,000$ increase in staff related expense and a $\$ 224,000$ increase in marketing and promotion expense. The $\$ 6.4$ million increase year-over-year included expense growth associated with the acquisition of Suncrest Bank and the remaining five banking centers. Compared to the fourth quarter of 2021, staff related expenses increased by $\$ 4.6$ million and occupancy and equipment expense grew by $\$ 998,000$. Professional service expense was $\$ 649,000$ higher in the most recent quarter, compared to the fourth quarter of 2021, including $\$ 270,000$ in higher legal and employee recruiting costs. There was no acquisition expense related to the merger of Suncrest for the fourth quarter and third quarter of 2022, compared to $\$ 153,000$ for the fourth quarter of 2021. As a percentage of average assets, noninterest expense was $1.32 \%$ for the fourth quarter of 2022 , compared to $1.25 \%$ for the third quarter of 2022 and $1.19 \%$ for the fourth quarter of 2021. The efficiency ratio for the fourth quarter of 2022 was $36.31 \%$, compared to $36.59 \%$ for the third quarter of 2022 and $41.80 \%$ for the fourth quarter of 2021.

Noninterest expense of $\$ 216.6$ million for the year ended December 31, 2022 was $\$ 26.8$ million higher than the prior year. The year-over-year increase included a $\$ 13.7$ million increase in salaries and employee benefits, which included additional compensation related expenses for the newly hired and former Suncrest associates. Occupancy and equipment increased by $\$ 3.0$ million due to the addition of seven banking centers resulting from the acquisition of Suncrest, two of which were subsequently consolidated by the end of the second quarter. Acquisition expense related to the merger of Suncrest was $\$ 6.0$ million for 2022, compared with $\$ 962,000$ for 2021 . The increase in software expense of $\$ 1.9$ million, included costs associated with the continued use of Suncrest's legacy banking systems, prior to conversions, as well as continued investments in technology. A $\$ 1.7$ million increase in marketing and promotion expense for 2022 was primarily due to the impact that the COVID-19 pandemic had on marketing and promotional events in 2021. Professional service expense grew by $\$ 1.4$ million, including increased costs for legal and employee recruiting of $\$ 850,000$. The year-over-year increase also included a $\$ 1.0$ million recapture of provision for unfunded loan commitments for year ended December 31,2021 . As a percentage of average assets, noninterest expense was $1.28 \%$ for 2022 , compared to $1.24 \%$ for 2021 . The efficiency ratio was $38.98 \%$ for the year ended 2022, compared to $41.09 \%$ for the same period of 2021.

## Income Taxes

Our effective tax rate for the fourth quarter of 2022 was $28.81 \%$ and was $28.30 \%$ for the year ended December 31, 2022, compared with $28.6 \%$ for the fourth quarter and year-to-date 2021. Our estimated annual effective tax rate can vary depending upon the level of tax-advantaged income as well as available tax credits.

## BALANCE SHEET HIGHLIGHTS

## Assets

The Company reported total assets of $\$ 16.48$ billion at December 31, 2022. This represented an increase of $\$ 127.3$ million, or $0.78 \%$, from total assets of $\$ 16.35$ billion at September 30, 2022. Interest-earning assets of $\$ 14.97$ billion at December 31, 2022 increased by $\$ 159.9$ million, or $1.08 \%$, when compared with $\$ 14.81$ billion at September 30, 2022. The increase in interest-earning assets was primarily due a $\$ 305.3$ million increase in total loans, partially offset by an $\$ 86.7$ million decrease in interest-earning balances due from the Federal Reserve and a $\$ 70.2$ million decrease in investment securities.

Total assets at December 31, 2022 increased by $\$ 592.8$ million, or $3.73 \%$, from total assets of $\$ 15.88$ billion at December 31, 2021. Interest-earning assets increased by $\$ 287.5$ million, or $1.96 \%$, when compared with $\$ 14.68$ billion at December 31, 2021. The increase in interest-earning assets included a $\$ 1.19$ billion increase in total loans and a $\$ 699.6$ million increase in investment securities, partially offset by a $\$ 1.60$ billion decrease in interest-earning balances due from the Federal Reserve.

On January 7, 2022, we completed the acquisition of Suncrest with approximately $\$ 1.4$ billion in total assets, acquired at fair value. The increase in total assets from December 31, 2021 included $\$ 765.9$ million of acquired net loans, $\$ 131$ million of investment securities, and $\$ 9$ million in bank-owned life insurance. The acquisition resulted in $\$ 102.1$ million of goodwill and $\$ 3.9$ million in core deposit premium. Net cash proceeds were used to fund the $\$ 39.6$ million in cash paid to the former shareholders of Suncrest as part of the merger consideration.

## Investment Securities

Total investment securities were $\$ 5.81$ billion at December 31, 2022, a decrease of $\$ 70.2$ million, or $1.19 \%$ from September 30, 2022, and an increase of $\$ 699.6$ million, or $13.69 \%$, from $\$ 5.11$ billion at December 31, 2021.

At December 31, 2022, investment securities held-to-maturity ("HTM") totaled $\$ 2.55$ billion, a decrease of $\$ 3.6$ million, or $0.14 \%$ from September 30, 2022, and an increase of $\$ 628.3$ million, or $32.62 \%$, from December 31, 2021.

At December 31, 2022, investment securities available-for-sale ("AFS") totaled $\$ 3.26$ billion, inclusive of a pre-tax net unrealized loss of $\$ 500.1$ million. AFS securities decreased by $\$ 66.6$ million, or $2.01 \%$ from September 30 , 2022 and increased by $\$ 71.3$ million, or $2.24 \%$, from $\$ 3.18$ billion at December 31, 2021.

Combined, the AFS and HTM investments in mortgage backed securities ("MBS") and collateralized mortgage obligations ("CMO") totaled \$4.76 billion or approximately $82 \%$ of the total investment securities at December 31, 2022. Virtually all of our MBS and CMO are issued or guaranteed by government or government sponsored enterprises, which have the implied guarantee of the U.S. Government. In addition, we had $\$ 548.8$ million of Government Agency securities (HTM) at December 31, 2022, that represent approximately $9 \%$ of the total investment securities.

Our combined AFS and HTM municipal securities totaled $\$ 497.1$ million as of December 31, 2022, or $8.6 \%$ of our total investment portfolio. These securities are located in 35 states. Our largest concentrations of holdings by state, as a percentage of total municipal bonds, are located in Texas at $15.87 \%$, Minnesota at $11.27 \%$, California at $9.14 \%$, Ohio at $6.32 \%$, Massachusetts at $6.27 \%$, and Washington at $5.81 \%$.

## Loans

Total loans and leases, at amortized cost, of $\$ 9.08$ billion at December 31, 2022 increased by $\$ 305.3$ million, or $3.48 \%$, from September 30, 2022. After adjusting for seasonality of dairy and livestock and PPP loans, our core loans grew by $\$ 189.7$ million, or approximately $9 \%$ annualized from the end of the third quarter. The $\$ 305.3$ million increase in total loans quarter-over-quarter included $\$ 123.8$ million in dairy \& livestock loans, $\$ 199.7$ million in commercial real estate loans, $\$ 11.8$ million in construction loans, partially offset by decreases of $\$ 13.3$ million in agribusiness loans, $\$ 8.3$ million in PPP loans, $\$ 5.8$ million in SBA loans , and $\$ 3.5$ million in commercial and industrial loans .

Total loans and leases increased by $\$ 1.19$ billion, or $15.11 \%$, from December 31, 2021. The increase in total loans included $\$ 774.5$ million of loans acquired from Suncrest in the first quarter of 2022. After adjusting for acquired loans and forgiveness of PPP loans, our core loans grew by $\$ 634.3$ million, or $8.24 \%$ from December 31, 2021. The $\$ 634.3$ million core loan growth included $\$ 514.4$ million in commercial real estate loans, $\$ 51.2$ million in commercial and industrial loans, $\$ 31.9$ million in dairy \& livestock and agribusiness loans, $\$ 25.1$ million in SFR mortgage loans, $\$ 17.9$ million in municipal lease financings, and $\$ 9.3$ million in construction loans, partially offset by a decrease of $\$ 17.8$ million in SBA loans. PPP loans decreased by $\$ 217.1$ million, resulting in a remaining balance of $\$ 9.1$ million at December 31, 2022.

## Asset Quality

During the fourth quarter of 2022, we experienced credit charge-offs of $\$ 127,000$ and total recoveries of $\$ 143,000$, resulting in net recoveries of $\$ 16,000$. The allowance for credit losses ("ACL") totaled $\$ 85.1$ million at December 31, 2022, compared to $\$ 82.6$ million at September 30, 2022 and $\$ 65.0$ million at December 31, 2021. The ACL was increased by $\$ 20.1$ million in 2022, including an $\$ 8.6$ million increase on January 7 for the acquired Suncrest PCD loans, $\$ 10.6$ million in provision for credit losses for non-PCD loans, and $\$ 893,000$ in net loan recoveries. At December 31, 2022, ACL
as a percentage of total loans and leases outstanding was $0.94 \%$. This compares to $0.94 \%$ and $0.82 \%$ at September 30, 2022 and December 31, 2021, respectively.

Nonperforming loans, defined as nonaccrual loans and loans 90 days past due accruing interest plus nonperforming TDR loans, and nonperforming assets, defined as nonaccrual loans and loans 90 days past due accruing interest plus OREO, are highlighted below.

## Nonperforming Assets and Delinquency Trends

## Nonperforming loans

Commercial real estate
SBA
SBA - PPP
Commercial and industrial
Dairy \& livestock and agribusiness
SFR mortgage
Consumer and other loans
Total
\% of Total loans
OREO
Commercial real estate
SFR mortgage
Total

Total nonperforming assets
\% of Nonperforming assets to total assets


## Classified Loans

The $\$ 5.2$ million decrease in nonperforming loans was primarily due to a decrease of $\$ 4.0$ million in commercial real estate nonperforming loans resulting from the payoff of PCD loans acquired from Suncrest. Classified loans are loans that are graded "substandard" or worse. Classified loans increased $\$ 15.0$ million quarter-over-quarter, primarily due to an $\$ 18.1$ million increase in classified commercial real estate loans. Total classified loans at December 31, 2022 included $\$ 22.8$ million of classified loans acquired from Suncrest. Excluding the $\$ 22.8$ million of acquired classified Suncrest loans, classified loans decreased from December 31, 2021 by approximately $\$ 250,000$.

## Deposits \& Customer Repurchase Agreements

Deposits of $\$ 12.84$ billion and customer repurchase agreements of $\$ 565.4$ million totaled $\$ 13.40$ billion at December 31, 2022. This represented a decrease of $\$ 938.6$ million, or $6.54 \%$, when compared with $\$ 14.34$ billion at September 30, 2022. Total deposits and customer repurchases decreased on average from the prior quarter by $\$ 524$ million, or $3.56 \%$. Total deposits and customer repurchase agreements decreased $\$ 217.2$ million, or $1.59 \%$ when compared to $\$ 13.62$ billion at December 31, 2021.

Noninterest-bearing deposits were $\$ 8.70$ billion on average for the fourth quarter of 2022, a decrease of $\$ 307.1$ million, or $3.41 \%$, when compared to $\$ 9.01$ billion on average for the third quarter. Noninterest-bearing deposits increased on average by $\$ 376.8$ million, or $4.53 \%$ when compared to $\$ 8.33$ billion on average for the fourth quarter of 2021. For the fourth quarter of 2022 , average noninterest-bearing deposits were $63.58 \%$ of total deposits, compared to $63.38 \%$ for the prior quarter, and $63.80 \%$ for the year ago quarter.

## Capital

The Company's total equity was $\$ 1.95$ billion at December 31, 2022. This represented an overall decrease of $\$ 133.0$ million from total equity of $\$ 2.08$ billion at December 31, 2021. Increases to equity during 2022, included $\$ 197.1$ million for the issuance of 8.6 million shares to acquire Suncrest and $\$ 235.4$ million in net earnings. Decreases included $\$ 108.1$ million in cash dividends and a $\$ 350.8$ million decrease in other comprehensive income from the tax effected impact of the decline in market value of available-for-sale securities. During 2022, we executed on a $\$ 70$ million accelerated stock repurchase program and retired $2,993,551$ shares of common stock at an average price of $\$ 23.38$. We also repurchased, under our 10b5-1 stock repurchase plan, $1,914,590$ shares of common stock, at an average repurchase price of $\$ 23.43$, totaling $\$ 44.9$ million. Our tangible book value per share at December 31, 2022 was $\$ 8.30$.

Our capital ratios under the revised capital framework referred to as Basel III remain well-above regulatory standards.

|  | Minimum Required Plus <br> Capital Conservation <br> Buffer |  | December 31, <br> Capital Ratios | September 30, <br> 2022 | December 31, <br> 2021 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Tier 1 leverage capital ratio | $4.0 \%$ |  | $9.5 \%$ | $9.1 \%$ | $9.2 \%$ |
| Common equity Tier 1 capital ratio | $7.0 \%$ | $13.5 \%$ | $13.5 \%$ | $14.9 \%$ |  |
| Tier 1 risk-based capital ratio | $8.5 \%$ | $13.5 \%$ | $13.5 \%$ | $14.9 \%$ |  |
| Total risk-based capital ratio | $10.5 \%$ | $14.4 \%$ | $14.3 \%$ | $15.6 \%$ |  |
| Tangible common equity ratio |  |  |  |  |  |

## CitizensTrust

As of December 31, 2022 CitizensTrust had approximately $\$ 2.9$ billion in assets under management and administration, including $\$ 1.92$ billion in assets under management. Revenues were $\$ 2.9$ million for the fourth quarter of 2022 and $\$ 11.5$ million for the year ended December 31, 2022, compared to $\$ 3.1$ million and $\$ 11.6$ million, respectively, for the same periods of 2021. CitizensTrust provides trust, investment and brokerage related services, as well as financial, estate and business succession planning.

## Corporate Overview

CVB Financial Corp. ("CVBF") is the holding company for Citizens Business Bank. CVBF is one of the 10 largest bank holding companies headquartered in California with over $\$ 16$ billion in total assets. Citizens Business Bank is consistently recognized as one of the top performing banks in the nation and offers a wide array of banking, lending and investing services with more than 60 banking centers and 4 trust office locations serving California.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol "CVBF". For investor information on CVB Financial Corp., visit our Citizens Business Bank website at www.cbbank.com and click on the "Investors" tab.

## Conference Call

Management will hold a conference call at 7:30 a.m. PST/10:30 a.m. EST on Thursday, January 26, 2023 to discuss the Company's fourth quarter and year-ended 2022 financial results. The conference call can be accessed live by registering at: https://register.vevent.com/register
/Blf10422a29f10466b84392192ee328a64
The conference call will also be simultaneously webcast over the Internet; please visit our Citizens Business Bank website at www.cbbank.com and click on the "Investors" tab to access the call from the site. Please access the website 15 minutes prior to the call to download any necessary audio software. This webcast will be recorded and available for replay on the Company's website approximately two hours after the conclusion of the conference call, and will be available on the website for approximately 12 months.

## Safe Harbor

Certain statements set forth herein constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "will likely result", "aims", "anticipates", "believes", "could", "estimates", "expects", "hopes", "intends", "may", "plans", "projects", "seeks", "should", "will," "strategy", "possibility", and variations of these words and similar expressions help to identify these forward-looking statements, which involve risks and uncertainties that could cause our actual results or performance to differ materially from those projected. These forward-looking statements are based on management's current expectations and beliefs concerning future developments and their potential effects on the Company including, without limitation, plans, strategies and goals, and statements about the Company's outlook regarding revenue and asset growth, financial performance and profitability, loan and deposit growth, yields and returns, loan diversification and credit management, stockholder value creation, tax rates, and the impact of acquisitions we have made or may make. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company, and there can be no assurance that future developments affecting the Company will be the same as those anticipated by management. The Company cautions readers that a number of important factors in addition to those set forth below could cause actual results to differ materially from those expressed in, or implied or projected by, such forward-looking statements.

General risks and uncertainties include, but are not limited to, the following: changes in the U.S. economy and in local economies in which we conduct business; the effects of, and changes in, trade, monetary, and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market, and monetary fluctuations; the effect of acquisitions we have made or may make, including, without limitation, the failure to obtain the necessary regulatory approvals, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions, and/or the failure to effectively integrate an acquisition target into our operations; the timely development of competitive new products and services and the acceptance of these products and services by new and existing customers; the impact of changes in financial services policies, laws, and regulations, including those concerning taxes, banking, securities, and insurance, and the application thereof by regulatory bodies; the effectiveness of our risk management framework and quantitative models; changes in the levels of our nonperforming assets and charge-offs; the transition away from USD LIBOR and uncertainties regarding potential alternative reference rates, including SOFR; the effect of changes in accounting policies and practices or accounting standards, as may be adopted from time-to-time by bank regulatory agencies, the U.S. Securities and Exchange Commission ("SEC"), the Public Company Accounting Oversight Board, the Financial Accounting Standards Board or other accounting standards setters, including ASU 2016-13 (Topic 326), "Measurement of Credit Losses on Financial Instruments," commonly referenced as the CECL model, which has changed how we estimate credit losses and may further increase the required level of our allowance for credit losses in future periods; possible credit related impairments or declines in the fair value of securities held by us; possible impairment charges to goodwill; changes in business or consumer spending, borrowing, and savings habits; the effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations; periodic fluctuations in commercial or residential real estate prices or values; our ability to attract deposits and other sources of liquidity; the possibility that we may reduce or discontinue the payments of dividends on our common stock; changes in the financial performance and/or condition of our borrowers; changes in the competitive environment among financial and bank holding companies and other financial service providers; technological changes in banking and financial services, including alternative forms of payment or currency that could result in the disintermediation of traditional banks; geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism, and/or military conflicts, which could impact business and economic conditions in the

United States and abroad; catastrophic events or natural disasters, including earthquakes, drought, climate change or extreme weather events that may affect our assets, communications or computer services, customers, employees or third party vendors; public health crises and pandemics, such as the COVID-19 pandemic, and their effects on the economic, business and legal environments in which we operate, including on our credit quality and business operations, as well as the impact on general economic and financial market conditions and on our customers; cybersecurity, privacy and fraud risks, the associated threats to the Company, our vendors and our customers, and the costs of defending against such risks and threats, including the costs of compliance with potential legislation to bolster cybersecurity, privacy protection and fraud prevention at a state, national, or global level; our ability to recruit and retain key executives, board members and other employees, and changes in employment laws and regulations; unanticipated or ongoing regulatory or legal proceedings; and our ability to manage the risks involved in the foregoing. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in the Company's 2021 Annual Report on Form 10-K filed with the SEC and available at the SEC's Internet site (http://www.sec.gov).

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements, except as required by law. Any statements about future operating results, such as those concerning accretion and dilution to the Company's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ.

Non-GAAP Financial Measures - Certain financial information provided in this presentation has not been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and is presented on a non-GAAP basis. Investors and analysts should refer to the reconciliations included in this presentation and should consider the Company's non-GAAP measures in addition to, not as a substitute for or as superior to, measures prepared in accordance with GAAP. These measures may or may not be comparable to similarly titled measures used by other companies.

## Contact: David A. Brager President and Chief Executive Officer (909) 980-4030

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS 

 (Unaudited)(Dollars in thousands)

## Assets

Cash and due from banks
Interest-earning balances due from Federal Reserve
Total cash and cash equivalents
Interest-earning balances due from depository institutions
Investment securities available-for-sale
Investment securities held-to-maturity
Total investment securities
Investment in stock of Federal Home Loan Bank (FHLB)
Loans and lease finance receivables
Allowance for credit losses
Net loans and lease finance receivables
Premises and equipment, net
Bank owned life insurance (BOLI)
Intangibles
Goodwill
Other assets

## Total assets

| $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 158,236 | \$ | 186,647 | \$ | 90,012 |
|  | 45,225 |  | 131,892 |  | 1,642,536 |
|  | 203,461 |  | 318,539 |  | 1,732,548 |
|  | 9,553 |  | 7,594 |  | 25,999 |
|  | 3,255,211 |  | 3,321,824 |  | 3,183,923 |
|  | 2,554,301 |  | 2,557,922 |  | 1,925,970 |
|  | 5,809,512 |  | 5,879,746 |  | 5,109,893 |
|  | 27,627 |  | 18,012 |  | 17,688 |
|  | 9,079,392 |  | 8,774,136 |  | 7,887,713 |
|  | $(85,117)$ |  | $(82,601)$ |  | $(65,019)$ |
|  | 8,994,275 |  | 8,691,535 |  | 7,822,694 |
|  | 46,698 |  | 47,422 |  | 49,096 |
|  | 255,528 |  | 256,850 |  | 251,570 |
|  | 21,742 |  | 23,466 |  | 25,394 |
|  | 765,822 |  | 765,822 |  | 663,707 |
|  | 342,322 |  | 340,290 |  | 185,108 |
| \$ | 16,476,540 | \$ | 16,349,276 | \$ | 15,883,697 |

Liabilities and Stockholders' Equity
Liabilities:
Deposits:
Noninterest-bearing

| \$ | 8,164,364 | \$ | 8,764,556 | \$ | 8,104,056 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 723,870 |  | 751,618 |  | 655,333 |
|  | 3,653,385 |  | 3,991,531 |  | 3,889,371 |
|  | 294,626 |  | 364,694 |  | 327,682 |
|  | 12,836,245 |  | 13,872,399 |  | 12,976,442 |
|  | 565,431 |  | 467,844 |  | 642,388 |
|  | 995,000 |  | - |  | 2,281 |
|  | - |  | 8,697 |  | 50,340 |
|  | 131,347 |  | 121,450 |  | 130,743 |


| Total liabilities |  | 14,528,023 |  | 14,470,390 |  | 13,802,194 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stockholders' Equity |  |  |  |  |  |  |
| Stockholders' equity |  | 2,303,313 |  | 2,262,383 |  | 2,085,471 |
| Accumulated other comprehensive loss, net of tax |  | $(354,796)$ |  | $(383,497)$ |  | $(3,968)$ |
| Total stockholders' equity |  | 1,948,517 |  | 1,878,886 |  | 2,081,503 |
| Total liabilities and stockholders' equity | \$ | 16,476,540 | \$ | 16,349,276 | \$ | 15,883,697 |

CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED AVERAGE BALANCE SHEETS
(Unaudited)
(Dollars in thousands)

|  | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | 2022 |  | 2021 |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 180,661 | \$ | 184,384 | \$ | 159,086 | \$ | 182,701 | \$ | 155,926 |
| Interest-earning balances due from Federal Reserve |  | 125,350 |  | 625,705 |  | 2,018,516 |  | 795,753 |  | 1,922,513 |
| Total cash and cash equivalents |  | 306,011 |  | 810,089 |  | 2,177,602 |  | 978,454 |  | 2,078,439 |
| Interest-earning balances due from depository institutions |  | 8,581 |  | 7,447 |  | 26,608 |  | 8,991 |  | 30,696 |
| Investment securities available-for-sale |  | 3,273,149 |  | 3,576,649 |  | 3,034,487 |  | 3,532,587 |  | 2,849,905 |
| Investment securities held-to-maturity |  | 2,569,134 |  | 2,457,047 |  | 1,811,011 |  | 2,406,967 |  | 1,208,554 |
| Total investment securities |  | 5,842,283 |  | 6,033,696 |  | 4,845,498 |  | 5,939,554 |  | 4,058,459 |
| Investment in stock of FHLB |  | 18,291 |  | 18,012 |  | 17,688 |  | 18,309 |  | 17,688 |
| Loans and lease finance receivables |  | 8,868,673 |  | 8,699,303 |  | 7,833,741 |  | 8,676,820 |  | 8,065,877 |
| Allowance for credit losses |  | $(82,612)$ |  | $(80,321)$ |  | $(65,304)$ |  | $(78,159)$ |  | $(74,871)$ |
| Net loans and lease finance receivables |  | 8,786,061 |  | 8,618,982 |  | 7,768,437 |  | 8,598,661 |  | 7,991,006 |
| Premises and equipment, net |  | 47,327 |  | 47,348 |  | 49,711 |  | 50,048 |  | 50,188 |
| Bank owned life insurance (BOLI) |  | 256,216 |  | 259,631 |  | 252,210 |  | 258,779 |  | 242,432 |
| Intangibles |  | 22,610 |  | 24,396 |  | 26,216 |  | 25,376 |  | 29,328 |
| Goodwill |  | 765,822 |  | 765,822 |  | 663,707 |  | 764,143 |  | 663,707 |
| Other assets |  | 341,958 |  | 286,465 |  | 184,258 |  | 269,346 |  | 188,578 |
| Total assets | \$ | 16,395,160 | \$ | 16,871,888 | \$ | 16,011,935 | \$ | 16,911,661 | \$ | 15,350,521 |


| Liabilities and Stockholders' Equity |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 8,702,899 | \$ | 9,009,962 | \$ | 8,326,073 | \$ | 8,839,577 | \$ | 7,817,627 |
| Interest-bearing |  | 4,985,591 |  | 5,206,387 |  | 4,723,759 |  | 5,225,081 |  | 4,625,045 |
| Total deposits |  | 13,688,490 |  | 14,216,349 |  | 13,049,832 |  | 14,064,658 |  | 12,442,672 |
| Customer repurchase agreements |  | 518,996 |  | 515,134 |  | 660,734 |  | 573,307 |  | 610,479 |
| Other borrowings |  | 161,197 |  | 9 |  | 81 |  | 40,655 |  | 2,008 |
| Junior subordinated debentures |  | - |  | - |  | - |  | - |  | 11,581 |
| Payable for securities purchased |  | 6,022 |  | 23,035 |  | 103,635 |  | 64,801 |  | 111,152 |
| Other liabilities |  | 101,472 |  | 101,163 |  | 106,907 |  | 101,777 |  | 109,269 |
| Total liabilities |  | 14,476,177 |  | 14,855,690 |  | 13,921,189 |  | 14,845,198 |  | 13,287,161 |
| Stockholders' Equity |  |  |  |  |  |  |  |  |  |  |
| Stockholders' equity |  | 2,301,770 |  | 2,264,490 |  | 2,087,716 |  | 2,263,627 |  | 2,048,876 |
| Accumulated other comprehensive (loss) income, net of tax |  | $(382,787)$ |  | $(248,292)$ |  | 3,030 |  | $(197,164)$ |  | 14,484 |
| Total stockholders' equity |  | 1,918,983 |  | 2,016,198 |  | 2,090,746 |  | 2,066,463 |  | 2,063,360 |
| Total liabilities and stockholders' equity | \$ | 16,395,160 | \$ | 16,871,888 | \$ | 16,011,935 | \$ | 16,911,661 | \$ | 15,350,521 |

# CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS <br> (Unaudited) 

(Dollars in thousands, except per share amounts)

|  | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | 2022 |  | 2021 |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |
| Loans and leases, including fees | \$ | 106,884 | \$ | 100,077 | \$ | 84,683 | \$ | 389,192 | \$ | 356,594 |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| Investment securities available-for-sale |  | 20,091 |  | 18,543 |  | 9,891 |  | 68,508 |  | 38,273 |
| Investment securities held-to-maturity |  | 13,837 |  | 12,834 |  | 7,917 |  | 49,048 |  | 22,175 |
| Total investment income |  | 33,928 |  | 31,377 |  | 17,808 |  | 117,556 |  | 60,448 |
| Dividends from FHLB stock |  | 305 |  | 258 |  | 261 |  | 1,207 |  | 1,019 |
| Interest-earning deposits with other institutions |  | 1,001 |  | 3,476 |  | 779 |  | 6,713 |  | 2,569 |
| Total interest income |  | 142,118 |  | 135,188 |  | 103,531 |  | 514,668 |  | 420,630 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,774 |  | 1,728 |  | 996 |  | 6,830 |  | 5,346 |
| Borrowings and junior subordinated debentures |  | 1,949 |  | 122 |  | 140 |  | 2,325 |  | 734 |
| Total interest expense |  | 4,723 |  | 1,850 |  | 1,136 |  | 9,155 |  | 6,080 |
| Net interest income before provision for (recapture of) credit losses |  | 137,395 |  | 133,338 |  | 102,395 |  | 505,513 |  | 414,550 |
| Provision for (recapture of) credit losses |  | 2,500 |  | 2,000 |  | - |  | 10,600 |  | $(25,500)$ |
| Net interest income after provision for (recapture of) credit losses |  | 134,895 |  | 131,338 |  | 102,395 |  | 494,913 |  | 440,050 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 5,757 |  | 5,233 |  | 4,485 |  | 21,382 |  | 17,152 |
| Trust and investment services |  | 2,867 |  | 2,867 |  | 3,112 |  | 11,518 |  | 11,571 |
| Gain on OREO, net |  | - |  | - |  | 700 |  | - |  | 1,177 |
| Other |  | 3,841 |  | 3,490 |  | 4,088 |  | 17,089 |  | 17,485 |
| Total noninterest income |  | 12,465 |  | 11,590 |  | 12,385 |  | 49,989 |  | 47,385 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 34,154 |  | 33,233 |  | 29,588 |  | 131,596 |  | 117,871 |
| Occupancy and equipment |  | 5,820 |  | 5,779 |  | 4,822 |  | 22,737 |  | 19,756 |
| Professional services |  | 2,574 |  | 2,438 |  | 1,925 |  | 9,362 |  | 7,967 |
| Computer software expense |  | 3,362 |  | 3,243 |  | 3,063 |  | 13,503 |  | 11,584 |
| Marketing and promotion |  | 1,712 |  | 1,488 |  | 1,242 |  | 6,296 |  | 4,623 |
| Amortization of intangible assets |  | 1,724 |  | 1,846 |  | 1,892 |  | 7,566 |  | 8,240 |
| (Recapture of) unfunded loan commitments |  | - |  | - |  | - |  | - |  | $(1,000)$ |
| Acquisition related expenses |  | - |  | - |  | 153 |  | 6,013 |  | 962 |
| Other |  | 5,073 |  | 5,000 |  | 5,295 |  | 19,482 |  | 19,784 |
| Total noninterest expense |  | 54,419 |  | 53,027 |  | 47,980 |  | 216,555 |  | 189,787 |
| Earnings before income taxes |  | 92,941 |  | 89,901 |  | 66,800 |  | 328,347 |  | 297,648 |
| Income taxes |  | 26,773 |  | 25,262 |  | 19,104 |  | 92,922 |  | 85,127 |
| Net earnings | \$ | 66,168 | \$ | 64,639 | \$ | 47,696 | \$ | 235,425 | \$ | 212,521 |
|  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per common share | \$ | 0.47 | \$ | 0.46 | \$ | 0.35 | \$ | 1.67 | \$ | 1.57 |
| Diluted earnings per common share | \$ | 0.47 | \$ | 0.46 | \$ | 0.35 | \$ | 1.67 | \$ | 1.56 |
| Cash dividends declared per common share | \$ | 0.20 | \$ | 0.20 | \$ | 0.18 | \$ | 0.77 | \$ | 0.72 |

## CVB FINANCIAL CORP. AND SUBSIDIARIES <br> SELECTED FINANCIAL HIGHLIGHTS <br> (Unaudited) <br> (Dollars in thousands, except per share amounts)

| Three Months Ended |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { December 31, } \\ 2022 \end{gathered}$ | September 30, 2022 | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ | 2022 | 2021 |


| Interest income - tax equivalent (TE) | \$ | 142,646 | \$ | 135,639 | \$ | 103,795 | \$ | 516,409 | \$ | 421,704 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest expense |  | 4,723 |  | 1,850 |  | 1,136 |  | 9,155 |  | 6,080 |
| Net interest income - (TE) | \$ | 137,923 | \$ | 133,789 | \$ | 102,659 | \$ | 507,254 | \$ | 415,624 |
| Return on average assets, annualized |  | 1.60\% |  | 1.52\% |  | 1.18\% |  | 1.39\% |  | 1.38\% |
| Return on average equity, annualized |  | 13.68\% |  | 12.72\% |  | 9.05\% |  | 11.39\% |  | 10.30\% |
| Efficiency ratio [1] |  | 36.31\% |  | 36.59\% |  | 41.80\% |  | 38.98\% |  | 41.09\% |
| Noninterest expense to average assets, annualized |  | 1.32\% |  | 1.25\% |  | 1.19\% |  | 1.28\% |  | 1.24\% |
| Yield on average loans |  | 4.78\% |  | 4.56\% |  | 4.29\% |  | 4.49\% |  | 4.42\% |
| Yield on average earning assets (TE) |  | 3.82\% |  | 3.51\% |  | 2.82\% |  | 3.36\% |  | 3.02\% |
| Cost of deposits |  | 0.08\% |  | 0.05\% |  | 0.03\% |  | 0.05\% |  | 0.04\% |
| Cost of deposits and customer repurchase agreements |  | 0.08\% |  | 0.05\% |  | 0.03\% |  | 0.05\% |  | 0.05\% |
| Cost of funds |  | 0.13\% |  | 0.05\% |  | 0.03\% |  | 0.06\% |  | 0.05\% |
| Net interest margin (TE) |  | 3.69\% |  | 3.46\% |  | 2.79\% |  | 3.30\% |  | 2.97\% |

[1] Noninterest expense divided by net interest income before provision for credit losses plus noninterest income.

| Weighted average shares outstanding |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Basic | $138,890,705$ | $138,887,911$ |  | $134,955,690$ | $139,652,019$ | $135,164,972$ |  |
| $\quad$ Diluted |  | $139,438,103$ | $139,346,975$ |  | $135,183,895$ | $140,012,135$ | $135,381,867$ |
| Dividends declared | $\$$ | 27,995 | $\$$ | 27,965 | $\$$ | 24,401 | $\$$ |
| Dividend payout ratio [2] | $42.31 \%$ | $43.26 \%$ | 108,146 | $\$$ | 97,814 |  |  |

[2] Dividends declared on common stock divided by net earnings.
Number of shares outstanding - (end of period)
Book value per share
Tangible book value per share

|  | $139,818,703$ |  | $139,805,445$ |  | $135,526,025$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$$ | 13.94 | $\$$ | 13.44 | $\$$ | 15.36 |
| $\$$ | 8.30 | $\$$ | 7.79 | $\$$ | 10.27 |


|  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets: |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 4,930 | \$ | 10,117 | \$ | 6,893 |
| Loans past due 90 days or more and still accruing interest |  | - |  |  |  |  |
| Troubled debt restructured loans (nonperforming) |  |  |  |  |  |  |
| Other real estate owned (OREO), net |  | - |  | - |  |  |
| Total nonperforming assets | \$ | 4,930 | \$ | 10,117 | \$ | 6,893 |
| Troubled debt restructured performing loans | \$ | 7,817 | \$ | 5,828 | \$ | 5,293 |

Percentage of nonperforming assets to total loans
outstanding and OREO
Percentage of nonperforming assets to total assets

Allowance for credit losses to nonperforming assets

| $0.05 \%$ | $0.12 \%$ | $0.09 \%$ |
| ---: | ---: | ---: |
| $0.03 \%$ | $0.06 \%$ | $0.04 \%$ |
| $1726.51 \%$ | $816.46 \%$ | $943.26 \%$ |


| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 82,601 | \$ | 80,222 | \$ | 65,364 | \$ | 65,019 | \$ | 93,692 |
| Suncrest FV PCD loans |  | - |  |  |  |  |  | 8,605 |  |  |
| Total charge-offs |  | (127) |  | (46) |  | (375) |  | (197) |  | $(3,371)$ |
| Total recoveries on loans previously charged-off |  | 143 |  | 425 |  | 30 |  | 1,090 |  | 198 |
| Net recoveries (charge-offs) |  | 16 |  | 379 |  | (345) |  | 893 |  | $(3,173)$ |
| Provision for (recapture of) credit losses |  | 2,500 |  | 2,000 |  | - |  | 10,600 |  | $(25,500)$ |
| Allowance for credit losses at end of period | \$ | 85,117 | \$ | 82,601 | \$ | 65,019 | \$ | 85,117 | \$ | 65,019 |
| Net recoveries (charge-offs) to average loans |  | 0.000\% |  | 0.004\% |  | -0.004\% |  | 0.010\% |  | -0.039\% |

# CVB FINANCIAL CORP. AND SUBSIDIARIES <br> SELECTED FINANCIAL HIGHLIGHTS (Unaudited) <br> (Dollars in millions) 

## Allowance for Credit Losses by Loan Type

|  | December 31, 2022 |  |  | September 30, 2022 |  |  | December 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Allowance <br> For Credit Losses |  | Allowance as a \% of Total Loans by Respective Loan Type |  |  | Allowance as a \% of Total Loans by Respective Loan Type |  |  | Allowance as a \% of Total Loans by Respective Loan Type |
| Commercial real estate | \$ | 64.8 | 0.94\% | \$ | 64.9 | 0.97\% | \$ | 50.9 | 0.88\% |
| Construction |  | 1.7 | 1.93\% |  | 1.7 | 2.25\% |  | 0.8 | 1.23\% |
| SBA |  | 2.8 | 0.97\% |  | 2.8 | 0.95\% |  | 2.7 | 0.92\% |
| SBA - PPP |  | - | - |  |  |  |  |  | - |
| Commercial and industrial |  | 10.2 | 1.08\% |  | 7.1 | 0.75\% |  | 6.7 | 0.82\% |
| Dairy \& livestock and agribusiness |  | 4.4 | 1.01\% |  | 5.0 | 1.55\% |  | 3.0 | 0.79\% |
| Municipal lease finance receivables |  | 0.3 | 0.36\% |  | 0.2 | 0.31\% |  | 0.1 | 0.22\% |
| SFR mortgage |  | 0.4 | 0.14\% |  | 0.4 | 0.12\% |  | 0.2 | 0.08\% |
| Consumer and other loans |  | 0.5 | 0.69\% |  | 0.5 | 0.60\% |  | 0.6 | 0.82\% |
| Total | \$ | 85.1 | 0.94\% | \$ | 82.6 | 0.94\% | \$ | 65.0 | 0.82\% |

## CVB FINANCIAL CORP. AND SUBSIDIARIES <br> SELECTED FINANCIAL HIGHLIGHTS <br> (Unaudited) <br> (Dollars in thousands, except per share amounts)

## Quarterly Common Stock Price

## Quarter End

March 31,
June 30,
September 30,
December 31,

| 2022 |  |  |  | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High |  | Low |  | High |  | Low |  | High |  | Low |  |
| \$ | 24.37 | \$ | 21.36 | \$ | 25.00 | \$ | 19.15 | \$ | 22.01 | \$ | 14.92 |
| \$ | 25.59 | \$ | 22.37 | \$ | 22.98 | \$ | 20.50 | \$ | 22.22 | \$ | 15.97 |
| \$ | 28.14 | \$ | 22.63 | \$ | 20.86 | \$ | 18.72 | \$ | 19.87 | \$ | 15.57 |
| \$ | 29.25 | \$ | 25.26 | \$ | 21.85 | \$ | 19.00 | \$ | 21.34 | \$ | 16.26 |

Quarterly Consolidated Statements of Earnings

|  |  | $\begin{gathered} \text { Q4 } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q3 } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q2 } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q1 } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q4 } \\ 2021 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |
| Loans and leases, including fees | \$ | 106,884 | \$ | 100,077 | \$ | 92,770 | \$ | 89,461 | \$ | 84,683 |
| Investment securities and other |  | 35,234 |  | 35,111 |  | 30,492 |  | 24,639 |  | 18,848 |
| Total interest income |  | 142,118 |  | 135,188 |  | 123,262 |  | 114,100 |  | 103,531 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,774 |  | 1,728 |  | 1,201 |  | 1,127 |  | 996 |
| Other borrowings |  | 1,949 |  | 122 |  | 121 |  | 133 |  | 140 |
| Total interest expense |  | 4,723 |  | 1,850 |  | 1,322 |  | 1,260 |  | 1,136 |
| Net interest income before provision for credit losses |  | 137,395 |  | 133,338 |  | 121,940 |  | 112,840 |  | 102,395 |
| Provision for credit losses |  | 2,500 |  | 2,000 |  | 3,600 |  | 2,500 |  | - |
| Net interest income after provision for credit losses |  | 134,895 |  | 131,338 |  | 118,340 |  | 110,340 |  | 102,395 |
| Noninterest income |  | 12,465 |  | 11,590 |  | 14,670 |  | 11,264 |  | 12,385 |

Noninterest expense
Earnings before income taxes
Income taxes
Net earnings
Effective tax rate
Basic earnings per common share
Diluted earnings per common share

Cash dividends declared per common share

Cash dividends declared

|  | 54,419 |  | 53,027 |  | 50,871 |  | 58,238 |  | 47,980 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 92,941 |  | 89,901 |  | 82,139 |  | 63,366 |  | 66,800 |
|  | 26,773 |  | 25,262 |  | 23,081 |  | 17,806 |  | 19,104 |
| \$ | 66,168 | \$ | 64,639 | \$ | 59,058 | \$ | 45,560 | \$ | 47,696 |


|  | $28.81 \%$ |  | $28.10 \%$ |  | $28.10 \%$ | $28.10 \%$ | $28.60 \%$ |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| $\$$ | 0.47 | $\$$ | 0.46 | $\$$ | 0.42 | $\$$ | 0.31 | $\$$ | 0.35 |
| $\$$ | 0.47 | $\$$ | 0.46 | $\$$ | 0.42 | $\$$ | 0.31 | $\$$ | 0.35 |
| $\$$ | 0.20 | $\$$ | 0.20 | $\$$ | 0.19 | $\$$ | 0.18 | $\$$ | 0.18 |
| $\$$ | 27,995 | $\$$ | 27,965 | $\$$ | 26,719 | $\$$ | 25,467 | $\$$ | 24,401 |

## CVB FINANCIAL CORP. AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS <br> (Unaudited) <br> (Dollars in thousands)

## Loan Portfolio by Type

|  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | September 30,2022 |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ | 6,884,948 | \$ | 6,685,245 | \$ | 6,643,628 | \$ | 6,470,841 | \$ | 5,789,730 |
| Construction |  | 88,271 |  | 76,495 |  | 60,584 |  | 73,478 |  | 62,264 |
| SBA |  | 290,908 |  | 296,664 |  | 297,109 |  | 311,238 |  | 288,600 |
| SBA - PPP |  | 9,087 |  | 17,348 |  | 66,955 |  | 121,189 |  | 186,585 |
| Commercial and industrial |  | 948,683 |  | 952,231 |  | 941,595 |  | 924,780 |  | 813,063 |
| Dairy \& livestock and agribusiness |  | 433,564 |  | 323,105 |  | 273,594 |  | 292,784 |  | 386,219 |
| Municipal lease finance receivables |  | 81,126 |  | 76,656 |  | 64,437 |  | 65,543 |  | 45,933 |
| SFR mortgage |  | 266,024 |  | 263,646 |  | 260,218 |  | 255,136 |  | 240,654 |
| Consumer and other loans |  | 76,781 |  | 82,746 |  | 84,109 |  | 76,695 |  | 74,665 |
| Gross loans, net of deferred loan fees and discounts |  | 9,079,392 |  | 8,774,136 |  | 8,692,229 |  | 8,591,684 |  | 7,887,713 |
| Allowance for credit losses |  | $(85,117)$ |  | $(82,601)$ |  | $(80,222)$ |  | $(76,119)$ |  | $(65,019)$ |
| Net loans | \$ | 8,994,275 | \$ | 8,691,535 | \$ | 8,612,007 | \$ | 8,515,565 | \$ | 7,822,694 |

## Deposit Composition by Type and Customer Repurchase Agreements

Noninterest-bearing
Investment checking
Savings and money market
Time deposits
Total deposits

Customer repurchase agreements Total deposits and customer repurchase agreements

|  | $\begin{aligned} & \text { cember 31, } \\ & 2022 \end{aligned}$ | $\begin{aligned} & \text { September 30, } \\ & 2022 \end{aligned}$ |  | June 30, 2022 |  | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 8,164,364 | \$ | 8,764,556 | \$ | 8,881,223 | \$ | 9,107,304 | \$ | 8,104,056 |
|  | 723,870 |  | 751,618 |  | 695,054 |  | 714,567 |  | 655,333 |
|  | 3,653,385 |  | 3,991,531 |  | 4,145,634 |  | 4,289,550 |  | 3,889,371 |
|  | 294,626 |  | 364,694 |  | 350,308 |  | 376,357 |  | 327,682 |
|  | 12,836,245 |  | 13,872,399 |  | 14,072,219 |  | 14,487,778 |  | 12,976,442 |
|  | 565,431 |  | 467,844 |  | 502,829 |  | 598,909 |  | 642,388 |
| \$ | 13,401,676 | \$ | 14,340,243 | \$ | 14,575,048 | \$ | 15,086,687 | \$ | 13,618,830 |

## Nonperforming Assets and Delinquency Trends



## OREO:

Commercial real estate
SBA
SFR mortgage
Total
$\quad$ Total nonperforming, past due, and
OREO
\% of Total loans


## CVB FINANCIAL CORP. AND SUBSIDIARIES <br> SELECTED FINANCIAL HIGHLIGHTS <br> (Unaudited)

## Regulatory Capital Ratios

| Capital Ratios | Minimum Required Plus Capital Conservation Buffer | CVB Financial Corp. Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ | September 30, 2022 | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |
| Tier 1 leverage capital ratio | 4.0\% | 9.5\% | 9.1\% | 9.2\% |
| Common equity Tier 1 capital ratio | 7.0\% | 13.5\% | 13.5\% | 14.9\% |
| Tier 1 risk-based capital ratio | 8.5\% | 13.5\% | 13.5\% | 14.9\% |
| Total risk-based capital ratio | 10.5\% | 14.4\% | 14.3\% | 15.6\% |
| Tangible common equity ratio |  | 7.4\% | 7.0\% | 9.2\% |

The tangible book value per share is a Non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of tangible book value to the Company stockholders' equity computed in accordance with GAAP, as well as a calculation of tangible book value per share as of December 31, 2022, September 30, 2022 and December 31, 2021.
$\left.\begin{array}{lrlrlr} & \begin{array}{c}\text { December 31, } \\ \text { 2022 }\end{array} & \begin{array}{c}\text { September 30, } \\ \text { 2022 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2021 }\end{array} \\ \hline & \text { (Dollars in thousands, except per share amounts) }\end{array}\right]$

## Return on Average Tangible Common Equity Reconciliations (Non-GAAP)

The return on average tangible common equity is a non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of net income, adjusted for tax-effected amortization of intangibles, to net income computed in accordance with GAAP; a reconciliation of average tangible common equity to the Company's average stockholders' equity computed in accordance with GAAP; as well as a calculation of return on average tangible common equity.

[1] Tax effected
at respective
statutory rates.

